



[www.tca-exec-edu.uk](http://www.tca-exec-edu.uk)   
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## ACHIEVE CEO-LEVEL EXCELLENCE WITH ELITE EXECUTIVE EDUCATION

### Gain Strategic Insights.

Tailored Executive Programmes for Senior Managers, CEOs, and C-Suite Aspirants by University of Cambridge and University of Oxford Experts to Achieve Your CEO Aspirations.

**TCA** is a leading provider of executive education and professional development courses, meticulously designed for mid-level to senior-level professionals, including C-suite executives, senior leaders, and managers. Collaborating with faculty from world-renowned institutions such as the **University of Oxford and the University of Cambridge**, we deliver transformative learning experiences tailored to elevate leadership and strategic skills.



10 Bridge Street, Castletown, Isle of Man, IM9 1AX

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# explore.

Our  
Programmes

## TCA's Flagship Programmes

### Gain Strategic Insights.

TCA courses focus on critical areas such as leadership, management, negotiation, and organizational growth. They are tailored to help professionals excel in high-stakes roles, making them indispensable for C-suite executives and senior managers.



Negotiations



All programmes offered by TCA are accredited by CPD UK, ensuring participants receive certifications that are recognized and respected worldwide.

Leadership



This accreditation reflects our commitment to delivering high-quality executive education, designed to meet professional development standards and industry benchmarks.

Management



Cross Culture



Personal Development



# : leadership mastery by TCA



**Tim Cullen MBE**  
University of Oxford



**Paul Fisher**  
University of Oxford



**Michael Gates**  
University of Oxford

# *Our* **Renowned.** **Team**

Our programmes are delivered by an elite team of academic and industry leaders, including professors and directors from the University of Oxford and University of Cambridge. Their expertise ensures a transformative learning experience that blends cutting-edge research with practical insights.



**TCA**

Collaboration with faculty  
from University of Oxford  
& University of Cambridge

**CPD UK Accredited Executive Course Provider**



# Advance

## Negotiation Programme



5 Days Programme



Immersive Experience



Flexible Payment

Limited-Time Offer! Enroll in TCA courses for just £7,000 if you register by March 7th, 2025. After this date, the price will increase by 35%. Take advantage of flexible installment plans available exclusively for early registrants—**secure your future today!**

## Course-Curriculum

### Principles of Negotiation Psychology:

Understand the science behind negotiation dynamics.

**Building Influence and Trust:** Develop rapport and credibility to create win-win outcomes.

**Complex Deal Structuring:** Learn to navigate multi-party negotiations and create sustainable agreements.

**Conflict Resolution Techniques:** Address disputes with tact and diplomacy while protecting relationships.

**Simulated Negotiation Exercises:** Participate in real-world scenarios to test and refine your negotiation skills.



**Course Fee**  
**£7000**

## Objective



This programme will enhance your ability to negotiate with confidence in high-stakes environments, manage conflicts effectively, and secure agreements that align with your goals while preserving professional relationships.

### More Information

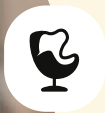
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# High Impact

## Leadership and Change Management



5 Days Programme



Immersive Experience



Flexible Payment

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## Course-Curriculum

**Understanding Leadership Styles:** Explore different leadership models and identify your unique style.

**Vision and Purpose Alignment:** Learn how to articulate a compelling vision and align teams to shared goals.

**Change Management Frameworks:** Study proven methodologies to lead organizational transformations effectively.

**Overcoming Resistance to Change:** Address and manage opposition to change through communication and engagement strategies.

**Leading in Crisis:** Develop skills to make confident decisions during uncertainty and lead teams with resilience.



**Course Fee**  
**£7000**

**APPLY NOW**

## Objective



This programme aims to empower participants with advanced leadership techniques to inspire and mobilize teams, manage organisational transitions smoothly, and foster a culture of innovation and adaptability. You will leave with the ability to lead by example and drive meaningful, lasting change.

**More Information**

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# Advanced Management Programme



5 Days Programme



Immersive Experience



Flexible Payment

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## Course-Curriculum

**Strategic Planning and Execution:** Learn tools for long-term planning and achieving organizational objectives.

**Financial Decision:** Making for Managers: Understand key financial principles to make data-driven decisions.

**Operational Excellence:** Study techniques to optimize processes and drive efficiency.

**Leading High-Performance Teams:** Foster collaboration, accountability, and innovation within your teams.

**The Role of Technology in Management:** Explore emerging trends like AI and digital transformation in modern management.



**Course Fee**  
**£7000**

**APPLY NOW**

## Objective



This programme develops strategic thinkers capable of managing complex projects, driving business growth, and implementing innovative solutions to meet evolving organizational needs.

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# Crossculture

## Programme



5 Days Programme



Immersive Experience



Flexible Payment

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## Course-Curriculum

**Cultural Dimensions Theory:** Study frameworks like Hofstede's dimensions to understand cultural differences.

**Adapting Communication Styles:** Master techniques for effective cross-cultural communication.

**Cultural Empathy and Intelligence:** Learn to approach diverse perspectives with sensitivity and awareness.

**Navigating Global Markets:** Understand how cultural norms impact business decisions and global operations.

**Case Studies on Cross-Cultural Success:** Analyze successful global business strategies.



**Course Fee**  
**£7000**

## Objective



This programme equips participants to become culturally agile leaders who can operate seamlessly across borders, foster inclusive work environments, and leverage diversity as a strategic advantage in global markets.

**More Information**

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# Personal Development Programme



5 Days Programme



Immersive Experience



Flexible Payment

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## Course-Curriculum

**Emotional Intelligence Mastery:** Develop self-awareness, empathy, and interpersonal skills to enhance relationships.

**Personal Branding:** Craft a professional image and communication style that sets you apart.

**Time Management and Goal Setting:** Learn techniques to prioritize effectively and achieve measurable results.

**Building Resilience:** Cultivate habits that support mental well-being and productivity under pressure.

**Future-Proofing Your Career:** Identify opportunities for lifelong learning and growth.



**Course Fee**  
**£7000**

## Objective



This programme focuses on empowering individuals to maximize their potential, enhance productivity, and build influence. Participants will leave with actionable strategies for self-improvement, fostering both personal and professional success.

**More Information**

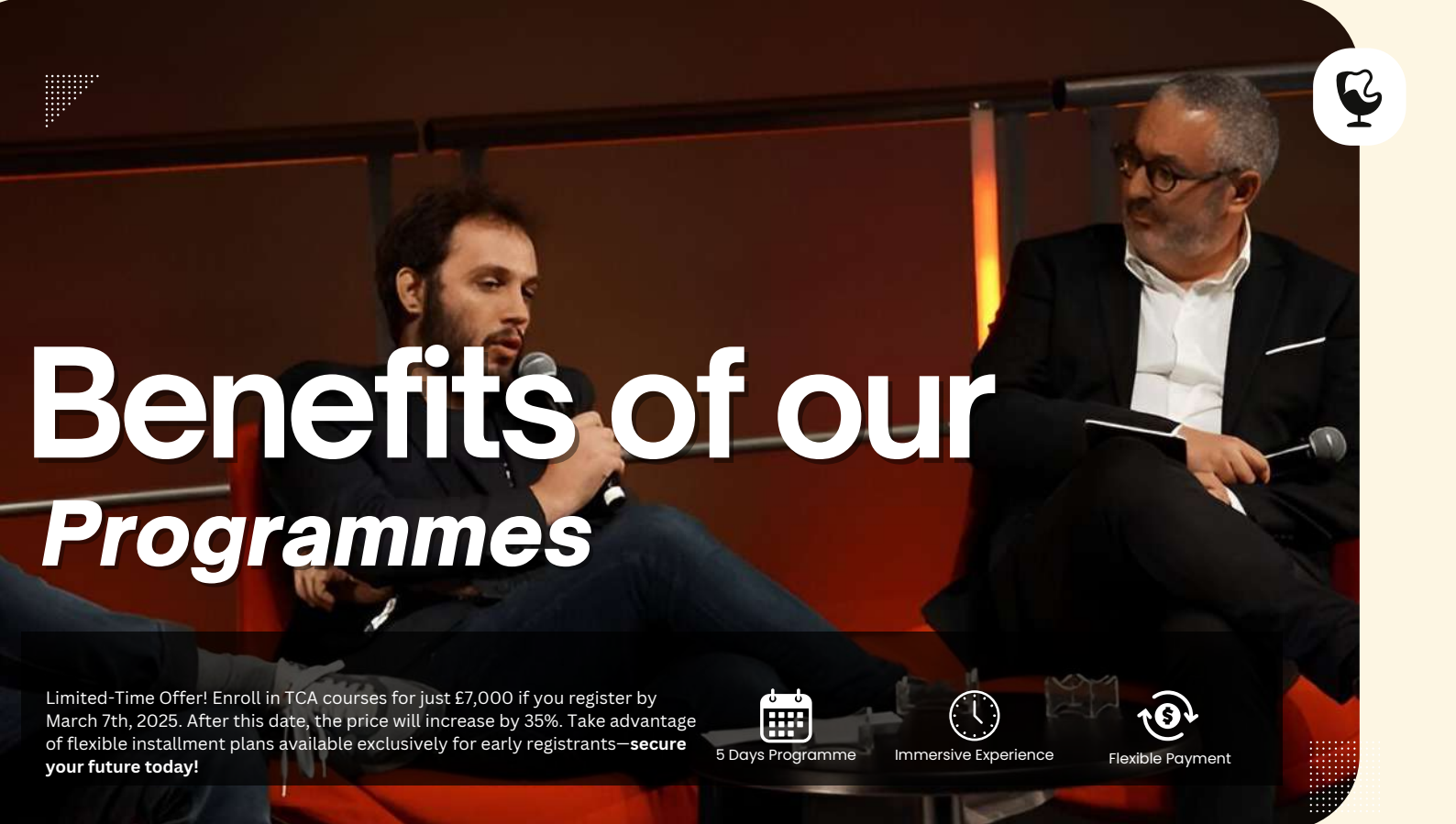
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A photograph of two men in a professional setting, possibly a panel discussion. The man on the left is speaking into a microphone, while the man on the right is listening and holding a microphone. They are both dressed in business attire.A circular logo featuring a stylized bird or flame-like shape.

# Benefits of our Programmes

Limited-Time Offer! Enroll in TCA courses for just £7,000 if you register by March 7th, 2025. After this date, the price will increase by 35%. Take advantage of flexible installment plans available exclusively for early registrants—**secure your future today!**



5 Days Programme



Immersive Experience



Flexible Payment

## Outcomes of our courses...

Our programmes are designed to deliver **transformative** knowledge and **actionable** insights.

By the end of this course, participants will have developed a competitive edge, expanded their professional networks, and acquired skills that will empower them to excel in leadership roles across industries. This course is your pathway to becoming a global leader.



## Outcomes



**Participants will become adept negotiators, capable of achieving optimal results in diverse scenarios, ranging from boardroom discussions to international deals.** These Programmes will leave with the confidence, mindset, and skills to excel in their personal and professional lives, becoming more effective, influential, and fulfilled individuals.

# Leadership mastery by TCA

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# Course Completion Certificate

## Sample Certificate...

On Completion of the course receive a physical and digital Certificate of completion, accredited by CPD UK.



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## CERTIFICATE OF COMPLETION

This Certificate is Awarded to

*Dayana Cowell*

She has successfully completed the full course of  
Advanced Negotiation, High-Impact Leadership, and Change Management  
and has obtained the Qualification Degree Certificate  
from TCA, recognized by CPD UK.

Awarded in January 2025, this certificate reflects the commitment and  
proficiency demonstrated in mastering the course's core competencies and  
advanced methodologies.

Cambridge, Jan 8, 2025

  
Tim Cullen

University of Oxford  
TCA Registrar

  
The CPD Certification  
Service

  
Michael Gates

University of Oxford

Date of issue 15/01/2025  
Certificate Number 0041075

0366001

  
The CPD Certification  
Service

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# Contact us

Reach out to learn more about our programmes, tailored solutions, or organisational training.



5 Days Programme



3-5 Hours per day



Flexible Payment

## Get in Touch...



Whether you're an individual looking to enhance your skills or an organisation seeking tailored training solutions, TCA is here to guide you. Connect with us to learn more about our programmes, CPD UK-accredited certifications, and how we can help achieve your professional and organisational goals.



### ***Still unsure which programme format is right for you?***

Email us at **info@tca-exec-edu.uk** or call us at **+44 02032902989**, and our team will guide you in selecting the best option for your needs.

Whether on-campus or onsite, TCA's programmes are competitively priced to provide exceptional value while delivering a transformative learning experience.

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